



POSITION ANNOUNCEMENT — VICE PRESIDENT

Discern Health is seeking a **VICE PRESIDENT** to lead client projects and contribute to the growth and development of the firm. Discern Health is a rapidly growing Baltimore-based consulting firm that works with clients across the private and public sectors to improve health and health care through quality-based payment and delivery models. These models align performance with incentives by rewarding doctors, hospitals, suppliers, and patients for working together to improve health care while lowering total costs. Discern projects focus on cutting-edge approaches to measure quality in health care and to foster improvement through measurement and incentives.

Successful candidates will:

- Understand the complex issues related to quality, performance measurement, alternative payment models, and related health care trends
- Effectively communicate these issues and provide direction to our project teams to ensure valuable outcomes for our clients
- Contribute to the growth of the firm through the retention of existing clients and expansion to new clients

Job Responsibilities:

- Lead high-functioning project teams of experienced staff to interpret and meet our clients' needs on projects related to quality measurement and health care innovation. Typical project outputs include strategic recommendations, reports, analyses, and presentations
- Oversee day-to-day project management to ensure projects are completed on time and on budget
- Work with the firm's Partners to identify and pursue business development, through expansion with existing clients and recruitment of new clients
- Coordinate with the Operations Team to manage resources and administrative functions

Specific Qualifications:

- Minimum ten years' experience relevant to health care reform and health system transformation, such as in health data analysis, performance measurement, and innovative health care delivery models
- Relevant graduate degree (such as PhD or MPH) from an accredited institution
- Clinical credentials (such as MD or RN) and experience are preferred
- Demonstrated subject matter expertise in health care policy, especially related to performance measurement and payment reform
- Ability to supervise project staff and manage complex projects
- Demonstrated ability to effectively communicate complex project proposals and reports
- Working knowledge of the Microsoft Office suite of programs

Discern offers a competitive compensation package and a collegial work environment. Our goal is to create mutually beneficial, long-term relationships with our staff.

This position will be based at Discern's offices at 1120 N. Charles Street, Baltimore, Maryland 21201. Discern's office is easily accessible by public transit (MARC train and Light Rail).

Discern is an Equal Opportunity Employer.

Please send cover letter and resume to info@discernhealth.com

1120 N. Charles Street Suite 200 ▪ Baltimore, MD 21201 ▪ 410-542-4470 phone ▪ 410-542-4490 fax ▪
www.discernhealth.com