



DIRECTOR

Discern Health is a rapidly growing Baltimore-based health care consulting firm providing strategic direction and solutions to life sciences companies, government and nonprofit agencies, health insurers and other organizations in the health care industry. Our focus on quality strategies, performance measurement, and value-based care aims to improve the quality and performance of the U.S. health care system. Our projects provide invaluable client exposure and the opportunity to work closely with our team in a highly collaborative environment.

Responsibilities:

- Provide intellectual leadership for client projects, including designing research plans, developing innovative solutions, and communicating findings and recommendations
- Develop the scope of work, budget draft, and requirements for client projects; monitor and report progress toward these criteria
- Supervise project teams to ensure client expectations are met or exceeded
- Provide oversight of 5-8 client projects at any given time
- Research innovative health care management strategies in areas such as:
 - Value-Based Environments
 - Alternative payment models
 - Measurement and reporting of quality and performance data
 - Accountable care organizations
- Draft and edit high-quality written deliverables, such as client-facing reports, research papers, slide presentations, publications, analyses of relevant legislative/regulatory developments, comments to federal agencies on proposed regulation and policy changes, etc.
- Contribute to business development efforts, including developing proposals, through a strong understanding of customer issues and market developments
- Coordinate with Operations Team to track project resources and milestones
- Contribute to Discern's organizational evolution through leadership in initiatives to improve workflow efficiencies, client outcomes, communication, and workplace culture

Qualifications:

- 5-10 years of experience with demonstrated subject matter expertise relevant to health care and policy, especially quality measurement and value-based purchasing
- Bachelor's degree from an accredited university is required; advanced degree strongly preferred
- Project management experience to include supervision of staff on complex projects
- Strong written and verbal communication and presentation skills
- Excellent and demonstrated research and writing skills
- Proficiency in the Microsoft Office suite, including Outlook, Word, Excel, and PowerPoint

At Discern Health, we value high-quality professional work. Our teams are made up of autonomous thinkers who can research and analyze issues, then come together to communicate and present their work in a collaborative manner, both verbally and in written form. We pride ourselves on our ability to provide timely services that exceed our clients' needs and expectations.

Please send cover letter and resume to careers@discernhealth.com